

STEVEN J. BOSWORTH

E-mail: s.j.bosworth@reading.ac.uk
Website: <http://sjbosworth.weebly.com>
Office phone: +44 (0) 118 378 7126

ADDRESS:

Edith Morley G81
University of Reading
Reading, RG6 6AA
United Kingdom

YEAR OF BIRTH: 1986

GENDER: M

CITIZENSHIP: USA

EDUCATION:

Ph.D. in economics, University of Pittsburgh, Pittsburgh, PA, USA, 2013.

M.A. in economics, University of Pittsburgh, Pittsburgh, PA, USA, 2010.

B.Sc. in economics and mathematics, Truman State University, Kirksville, MO, USA 2008.

RESEARCH FIELDS:

Behavioral economics, Experimental economics, Public economics, Organizational economics, Identity economics, Microeconomic theory.

EMPLOYMENT HISTORY:

Lecturer, University of Reading, 2017-present.

Research associate, Kiel Institute for the World Economy, 2013-2018.

Research and teaching assistant and Instructor, University of Pittsburgh, 2009-2013.

Research and teaching assistant, Truman State University, 2007-2008.

Intern, Office of Economic Policy, U.S. Department of Treasury, 2007.

TEACHING EXPERIENCE:

Instructor

Advanced microeconomics, University of Reading, 2018-2019.

Introductory econometrics, University of Reading, 2017-2019.

Empirical methods for economics and social sciences, University of Reading, 2017.

Applied econometrics, University of Pittsburgh, 2011-2012.

Intermediate microeconomics, University of Pittsburgh, 2010.

TEACHING EXPERIENCE (CONT'D):

Teaching assistant

Intro to microeconomics, University of Pittsburgh, summer 2013.

Intro to econometrics (graduate), University of Pittsburgh, autumn 2010.

General econometrics (graduate), University of Pittsburgh, autumn 2010.

Intro to microeconomics, University of Pittsburgh, autumn 2009.

Econometrics, Truman State University, spring 2007, spring 2008.

Mathematical economics, Truman State University, autumn 2007.

Intermediate microeconomics, Truman State University, spring 2007.

Trigonometry and College algebra, Truman State University, summer 2006.

PUBLICATIONS:

"Motives and comprehension in a Public Goods game with induced emotions." *Theory and Decision*, 86(2), 205-238, 2019. (with Simon Bartke, Dennis Snower, and Gabriele Chierchia)

"The importance of higher-order beliefs to successful coordination." *Experimental Economics*, 20(1), 237-258, 2017.

"Identity-driven cooperation versus competition." *American Economic Review: Papers and Proceedings*, 106(5), 420-424, 2016. (with Dennis Snower)

"Cooperation, motivation and social balance." *Journal of Economic Behavior and Organization*, 126(B), 72-94, 2016. (with Tania Singer and Dennis Snower)

"Overconfidence, incentives and digit ratio." *Scientific Reports*, 23294, 2016. (with Levent Neyse, Patrick Ring and Ulrich Schmidt)

"Nudging als politisches Instrument – gute Absicht oder staatlicher Übergriff?" *Wirtschaftsdienst* 94(11), 767-791, 2014. (with Simon Bartke)

"Social capital and equilibrium selection in Stag Hunt games." *Journal of Economic Psychology* 39, 11-20, 2013.

WORKING PAPERS:

"Organisational ethics, narratives, and social dysfunction." (with Dennis Snower)

"Technological advance, social fragmentation, and welfare." (with Dennis Snower)

"The interplay of economic, social, and political fragmentation." (with Dennis Snower)

"Higher education fees as signals."

"DIY or ask someone nice?: Nudging against gender stereotypes in helping behaviour." (with Sophie Clot and Marina Della Giusta)

"Navigating motivation: A semantic and subjective atlas of 7 motives." (with Marisa Przyrembel, Gabriele Chierchia, Franca Parianen Lesemann, Dennis Snower and Tania Singer)

WORK IN PROGRESS:

“Cross-task spillovers in organisations.” (*with S. Bartke*, slides available)

“Monitoring, workplace socialisation, and collective action.” (slides available)

“Motivation Economics: Major psychological insights that economics has missed.” (*with D. Snower*)

“Wage compression and CSR.” (*with G. Grimalda, P. Ring, C. Schütt & N. Tänzler*)

“An experimental test of different concepts of Equality of Opportunity.” (*with J. Teng & A. Friedl*)

“A self-esteem model of discrimination.” (*with M. Della Giusta*)

PRESENTATIONS:

French Association of Experimental Economics, Toulouse, FR, Jun. 2019.

Social Norms: Theory and Applications Workshop, Oxford, UK, Jun. 2019.

Reading Experimental and Behavioural Economics Workshop, Reading, UK, May 2019. (+*organiser*)

Endogenous Preferences & the Consequences of Economic Incentives, New York, NY, Oct. 2018

University of the West of England, Bristol, UK, Sep. 2018.

SABE/IAREP, London, UK, Jul. 2018.

Foundations of Utility and Risk, York, UK, Jun. 2018.

Reading Experimental and Behavioural Economics Workshop, Reading, UK, Jun. 2018. (+*organiser*)

Workshop on Social Economy for Young Economists, Forlì, IT, Jun. 2018.

American Economic Association, Philadelphia, PA, Jan. 2018.

Economic Science Association European Meeting, Vienna, AT, Sep. 2017.

Contests: Theory and Evidence Workshop, Norwich, UK, Jun. 2017.

Economic Research on Identity, Norms, and Narratives Workshop, Washington, DC, Apr. 2017.

SBREW 2016 Workshop, Kiel, DE, Jul. 2016.

Economic Science Association International Conference, Jerusalem, IL, Jul. 2016.

Incentives and Behavior Change Conference, Tel Aviv, IL, Jul. 2016.

Network for Integrated Behavioural Science, Norwich, UK, Apr. 2016.

American Economic Association, San Francisco, CA, Jan. 2016.

Interdisciplinary Perspectives on Decision Making, Berlin, DE, Nov. 2015.

TILEC Economic Governance & Social Preferences Workshop, Tilburg, NL, Sep. 2015.

SBRCR 2015 Workshop, Kiel, DE, Aug. 2015. (+*organiser*)

Thurgau Experimental Economics Meeting, Kreuzlingen, CH, Apr. 2015.

American Economic Association, Boston, MA, Jan. 2015.

BEEMA Haverford Meeting, Philadelphia, PA, Aug. 2013.

Economic Science Association North American Meeting, Tucson, AZ, Nov. 2012.

Western Economic Association International, San Francisco, CA, Jul. 2012.

Economic Science Association International Conference, New York, NY, Jun. 2012.

Economic Science Association International Conference, Chicago, IL, Jul. 2011.

Association for Public Economic Theory, Bloomington, IN, Jun. 2011.

HONORS, FELLOWSHIPS AND GRANTS:

Rebuilding Macroeconomics Social Cooperation Hub small grants, 2019-2020. (£21,500)
Young Scientists Program research grant, German-Israeli Foundation for Scientific Research and Development, 2016-2017. (20,000 EUR)
Institute for New Economic Thinking Young Scholar Event Grant for “Social and Biological Roots of Cooperation and Risk-taking Workshop”, 2015. (4,000 USD)
Andrew Mellon Predoctoral Fellowship, University of Pittsburgh, 2012-2013.
Social Sciences Dissertation Fellowship, University of Pittsburgh, 2011-2012.
President, Economics Graduate School Organization, 2010-2011.
Department representative, Arts & Science Graduate Student council, 2008-2010.

PROFESSIONAL ACTIVITIES AND MEMBERSHIPS:

Member of: American Economic Association, Economic Science Association, Society for the Advancement of Behavioral Economics, Gesellschaft für experimentelle Wirtschaftsforschung, HEA (associate fellow), Royal Economic Society.

Journal referee for: *Journal of Public Economics*, *Economic Inquiry*, *Journal of Economic Behavior and Organization*, *Journal of Economic Psychology*, *Theory and Decision*, *Journal of Evolutionary Economics*, *PLOS ONE*, *American Political Science Review*, *International Economic Review*, *Economics and Politics*, *Games*.

SKILLS:

Computing: STATA, R, Mathematica, z-Tree, LaTeX, Microsoft Office.

Languages: English (native), German (B1 level).